

UNAUDITED INTERIM FINANCIAL REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2025

5 MAY 2025



## **UNAUDITED INTERIM FINANCIAL REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2025**

# CONDENSED CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (1)

	INDIVIDUAL 31/03/2025 RM'000	QUARTER 31/03/2024 RM'000	CUMULATIVI 31/03/2025 RM'000	E QUARTER 31/03/2024 RM'000
Revenue	1,257,178	1,143,051	1,257,178	1,143,051
Cost of sales	(655,987)	(619,784)	(655,987)	(619,784)
Gross profit	601,191	523,267	601,191	523,267
Other operating income	12,784	12,326	12,784	12,326
Administrative expenses	(58,496)	(49,742)	(58,496)	(49,742)
Other operating expenses	(304,025)	(272,369)	(304,025)	(272,369)
Profit from operations	251,454	213,482	251,454	213,482
Finance costs	(19,207)	(18,838)	(19,207)	(18,838)
Share of profit of associates	1,855	464	1,855	464
Profit before tax	234,102	195,108	234,102	195,108
Income tax expense	(59,955)	(50,226)	(59,955)	(50,226)
Profit for the period	174,147	144,882	174,147	144,882
Other comprehensive income Items that may be reclassified subsequently to profit or loss Gain on foreign currency translation Other comprehensive income, net of tax	80 80	88 88	80 80	88 88
Total comprehensive income for the period	174,227	144,970	174,227	144,970
Profit attributable to:				
Owners of the Company Non-controlling interests	174,147 -	144,882 -	174,147 -	144,882 -
	174,147	144,882	174,147	144,882
Total comprehensive income attributable to:				
Owners of the Company	174,227	144,970	174,227	144,970
Non-controlling interests	174,227	- 144,970	- 174,227	- 144,970
Basic earnings per share (sen)	1.84	1.53	1.84	1.53
Diluted earnings per share (sen)	1.84	1.53	1.84	1.53

## Note:

(1) The condensed consolidated statements of profit or loss and other comprehensive income should be read in conjunction with the audited financial statements for the financial year ended 31 December 2024 and the accompanying explanatory notes attached to the interim financial report.

[Company No: 201001034084 (918007 - M)]

(Incorporated in Malaysia)



# UNAUDITED INTERIM FINANCIAL REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2025

# CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (1)

	Unaudited As at 31/03/2025 RM'000	Audited As at 31/12/2024 RM'000
ASSETS		
Non-current assets		004 700
Property, plant and equipment	887,905	881,728
Intangible assets	7,747	7,667
Right-of-use assets	1,317,287	1,314,867
Investment in associates	70,541	60,136
Deferred tax assets	20,200	22,710
	2,303,680	2,287,108
Current assets		
Inventories	1,059,361	1,082,449
Trade and other receivables	128,821	148,471
Current tax assets	9,632	7,971
Cash and bank balances	191,325	275,951
	1,389,139	1,514,842
TOTAL ASSETS	3,692,819	3,801,950
EQUITY AND LIABILITIES  Equity attributable to owners of the Company		
Share capital	363,159	357,250
Reserves	1,583,455	1,580,285
TOTAL EQUITY	1,946,614	1,937,535
LIABILITIES  Non-current liabilities	40.007	40.020
Borrowings Lease liabilities	10,897	10,930
Provision for restoration costs	1,189,403 27,420	1,187,105 26,822
Deferred tax liabilities	7,204	4,303
Deletted tax itabilities	1,234,924	1,229,160
	1,254,924	1,229,100
Current liabilities		
Trade and other payables	157,527	218,688
Borrowings	47,864	128,198
Lease liabilities	233,731	230,661
Provision for restoration costs	1,487	1,063
Current tax liabilities	70,672	56,645
	511,281	635,255
TOTAL LIABILITIES	1,746,205	1,864,415
TOTAL EQUITY AND LIABILITIES	3,692,819	3,801,950
Net assets per share attributable to owners of the Company (sen)	20.56	20.47

#### Note:

<sup>(1)</sup> The condensed consolidated statements of financial position should be read in conjunction with the audited financial statements for the financial year ended 31 December 2024 and the accompanying explanatory notes attached to the interim financial report.

(Incorporated in Malaysia)



## UNAUDITED INTERIM FINANCIAL REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2025

# CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (1)

	Share capital RM'000	Merger reserve RM'000	Foreign currency translation reserve RM'000	Share options reserve RM'000	Distributable Retained earnings RM'000	Total equity RM'000
At 1 January 2025	357,250	(117,950)	1,470	3,286	1,693,479	1,937,535
Net profit for the period	-	-	-	-	174,147	174,147
Other comprehensive income	_	-	80	-	-	80
Total comprehensive income	-	-	80	-	174,147	174,227
Transactions with owners				(0.11)		
Issuance of shares	5,909	-	-	(641)	-	5,268
Dividends paid		-	-	-	(170,416)	(170,416)
Total transactions with owners	5,909	-		(641)	(170,416)	(165,148)
At 31 March 2025	363,159	(117,950)	1,550	2,645	1,697,210	1,946,614
At 1 January 2024	332,664	(117,450)	2,408	6,037	1,521,573	1,745,232
Net profit for the period	-	-	-	-	144,882	144,882
Other comprehensive income	-	-	88	-	-	88
Total comprehensive income	-	-	88	-	144,882	144,970
Transactions with owners				<b>7-2</b> 5:		
Issuance of shares	5,341	-	-	(730)	<u>-</u>	4,611
Dividends paid	-	-	-	-	(94,466)	(94,466)
ESOS share options expenses	-	-	-	128		128
Total transactions with owners	5,341	-	-	(602)	(94,466)	(89,727)
At 31 March 2024	338,005	(117,450)	2,496	5,435	1,571,989	1,800,475

## Note:

(1) The condensed consolidated statements of changes in equity should be read in conjunction with the audited financial statements for the financial year ended 31 December 2024 and the accompanying explanatory notes attached to the interim financial report.

[Company No: 201001034084 (918007 - M)]

(Incorporated in Malaysia)



# UNAUDITED INTERIM FINANCIAL REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2025

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (1)

CONDENSED CONSCEDENCE STATEMENTS OF CASHT LOWS	CUMULATIVI 31/03/2025 RM'000	E QUARTER 31/03/2024 RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before tax	234,102	195,108
Adjustments for:		
Amortisation of intangible assets	726	695
Amortisation of deposits of right-of-use assets	731	610
Depreciation of property, plant and equipment	27,329	25,337
Depreciation of right-of-use assets	59,195	52,380
Interest expense	19,207	18,838
Interest income	(1,998)	(1,909)
Other non-cash items	6,196	9,011
Operating profit before changes in working capital	345,488	300,070
Changes in working capital:		
Inventories	14,919	(34,060)
Trade and other receivables	10,630	(5,005)
Trade and other payables	(72,284)	(24,620)
Cash generated from operations	298,753	236,385
Tax paid	(42,183)	(43,597)
Net cash from operating activities	256,570	192,788
CASH FLOWS FROM INVESTING ACTIVITIES Investment in associate	-	(11,200)
Dividend received from an associate	270	-
Interest income received	1,998	1,909
Purchase of property, plant and equipment	(23,444)	(28,479)
Purchase of intangible assets	(818)	(570)
Proceeds from disposal of property, plant and equipment	431	596
Proceeds from disposal of intangible assets	12	9
Net cash used in investing activities	(21,551)	(37,735)
CASH FLOWS FROM FINANCING ACTIVITIES	(470,440)	(0.4.400)
Dividends paid	(170,416)	(94,466)
Drawdowns of revolving credits Interest expense paid on:	-	130,000
-borrowings	(1 /11)	(2.040)
-lease liabilities	(1,411) (17,391)	(2,940) (15,110)
Payments of lease liabilities	(54,600)	(48,440)
Proceeds from share issuance		• ,
	5,268	4,611
Repayments of hire purchase creditors	(254)	(229)
Repayments of term loans	(263)	(250)
Repayments of revolving credits	(80,000)	(30,000)
Net cash used in financing activities	(319,067)	(56,824)
Net (decrease)/increase in cash and cash equivalents	(84,048)	98,229
Effects of exchange rate changes on cash and cash equivalents	(142)	(174)
Cash and cash equivalents at the beginning of financial period	257,636	212,981
Cash and cash equivalents at the end of financial period	173,446	311,036

[Company No: 201001034084 (918007 - M)]

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## UNAUDITED INTERIM FINANCIAL REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2025

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (1) (continued)

	<b>CUMULATIVE QUARTER</b>		
	31/03/2025 RM'000	31/03/2024 RM'000	
Cash and cash equivalents comprise:			
Cash and bank balances	143,131	117,239	
Deposits with licensed banks	48,194	213,171	
	191,325	330,410	
Less: Bank overdraft included in borrowings	(17,879)	(19,374)	
	173,446	311,036	

## Note:

(1) The condensed consolidated statements of cash flows should be read in conjunction with the audited financial statements for the financial year ended 31 December 2024 and the accompanying explanatory notes attached to the interim financial report.

[Company No: 201001034084 (918007 - M)]

(Incorporated in Malaysia)



### NOTES TO INTERIM FINANCIAL REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2025

### 1. Basis of Preparation

The interim financial report of Mr D.I.Y. Group (M) Berhad (the "Company") and its subsidiaries (collectively, the "Group") is unaudited and has been prepared in accordance with the requirements of the Malaysian Financial Reporting Standards ("MFRS") 134: *Interim Financial Reporting* issued by the Malaysian Accounting Standards Board and Paragraph 9.22 and Appendix 9B of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial report should be read in conjunction with the audited financial statements for the financial year ended 31 December 2024 and the accompanying explanatory notes attached to the interim financial report.

#### 2. Accounting Policies

The significant accounting policies adopted by the Group in this interim financial report are consistent with those adopted in the audited financial statements of the Group for the financial year ended 31 December 2024 except for the adoption of the following new accounting standards, amendments and interpretation:

#### 2.1 New MFRS adopted during the financial period

Title Effective Date

Amendments to MFRS 121 Lack of Exchangeability

1 January 2025

The adoption of the above amendments to MFRSs do not have a material impact on the financial statements of the Group.

### 3. Auditors' Report

There was no qualification on the audited financial statements of the Group for the financial year ended 31 December 2024.

#### 4. Seasonal or Cyclical Factors

The business operations of the Group typically experience higher customer traffic, transaction value and sales during weekends, public holidays, school holidays and festive periods.

## 5. Unusual Items Affecting Assets, Liabilities, Equity, Net Income or Cash Flows

There were no unusual items affecting assets, liabilities, equity, net income or cash flows of the Group during the current quarter and financial period under review.

#### 6. Material Changes in Estimates

There was no changes in estimates of amounts reported that have a material effect in the current quarter and financial period under review.

#### 7. Debts and Equity Securities

#### Employees' Share Option Scheme

During the current financial period under review, the Company issued 4,923,300 ordinary shares at the price of RM1.07 arising from the exercise of the Employees' Share Option Scheme.

Other than the above, there was no issuance, cancellation, repurchase, resale or repayment of debt and equity securities in the current financial period under review.

[Company No: 201001034084 (918007 - M)]

(Incorporated in Malaysia)



## NOTES TO INTERIM FINANCIAL REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2025

#### 8. Dividend

RM'000

In respect of the financial year ended 31 December 2024: Interim single tier dividend of RM0.018 per ordinary share, paid on 28 March 2025

170,416

## **Declared**

On 5 May 2025, the Company declared an interim single tier dividend of RM0.014 per ordinary share approximately RM132.6 million in respect of the financial year ending 31 December 2025, to be paid on 8 July 2025 to shareholders of the Company whose name appear in the Record of Depositors on 9 June 2025.

## 9. Segment reporting

The Group is organised into two (2) reportable segments based on their geographical locations. The reportable segments are summarised as follows:

- (i) Malaysia; and
- (ii) Brunei

The segmental information for the financial period ending 31 March 2025 is as follows:

	Malaysia RM'000	Brunei RM'000	Eliminations RM'000	Total RM'000
Revenue				
Sales to external customers	1,246,307	10,871	-	1,257,178
Inter-segment sales	3,659	-	(3,659)	
Total revenue	1,249,966	10,871	(3,659)	1,257,178
Results				
Profit from operations	247,768	3,620	66	251,454
Interest expense	(18,864)	(343)	-	(19,207)
Share of profit of associates	1,855	-	-	1,855
Profit before tax	230,759	3,277	66	234,102
Income tax expense	(59,416)	(522)	(17)	(59,955)
Net profit for the financial period	171,343	2,755	49	174,147
Segment assets	3,646,501	47,343	(1,025)	3,692,819
Segment liabilities	1,716,808	29,932	(535)	1,746,205

The segmental information for the financial period ended 31 March 2024 is as follows:

	Malaysia RM'000	Brunei RM'000	Eliminations RM'000	Total RM'000
Revenue				
Sales to external customers	1,131,503	11,548	-	1,143,051
Inter-segment sales	4,513	-	(4,513)	
Total revenue	1,136,016	11,548	(4,513)	1,143,051
Results				
Profit from operations	209,571	3,955	(44)	213,482
Interest expense	(18,533)	(305)	-	(18,838)
Share of profit of associates	464	-	-	464
Profit before tax	191,502	3,650	(44)	195,108
Income tax expense	(49,653)	(585)	12	(50,226)
Net profit for the financial period	141,849	3,065	(32)	144,882
Segment assets	3,661,763	52,310	(1,244)	3,712,829
Segment liabilities	1,883,462	29,621	(729)	1,912,354

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(Incorporated in Malaysia)



24/02/2025

24/42/2024

#### NOTES TO INTERIM FINANCIAL REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2025

## 10. Property, Plant and Equipment

#### (a) Acquisitions and disposals

There was no material acquisition and disposals of property, plant and equipment during the current quarter and financial period under review.

#### (b) Valuation

There was no valuation of property, plant and equipment in the current quarter and financial period under review as the Group has not adopted a revaluation policy on its property, plant and equipment.

#### 11. Capital Commitments

Capital expenditure in respect of purchase of property, plant and equipment:

	RM'000	RM'000
- Approved but not contracted for	164,913	194,926
- Contracted but not provided for	22,579	25,018
	187,492	219,944

#### 12. Material Events Subsequent to the End of Financial Period

There was no material event subsequent to the end of the current quarter up to the date of the interim financial report.

## 13. Changes in the Composition of the Group

There was no material changes in the composition of the Group during the current quarter and financial period under review.

## 14. Changes in Contingent Liability

There was no material contingent liability as at the end of the current financial period and up to the date of the interim financial report.

#### 15. Significant Related Party Transactions

	INDIVIDUAL QUARTER		<b>CUMULATIVE QUARTE</b>	
	31/03/2025	31/03/2024	31/03/2025	31/03/2024
	RM'000	RM'000	RM'000	RM'000
Associates:				
Purchases of equipment and computer software	1,846	1,710	1,846	1,710
Purchases of goods	11,586	9,536	11,586	9,536
Companies in which certain Directors have				
financial interests:				
Sales of goods	4,096	4,698	4,096	4,698
Rental expenses	1,140	-	1,140	-
Management fees received/ receivables	7,737	8,213	7,737	8,213

The related party transactions described above were carried out in the ordinary course of business and have been established under negotiated and mutually agreed terms.

#### 16. Fair Value of Financial Liabilities

There was no gain or loss arising from fair value changes of the Group's financial liabilities for the current quarter and financial period under review.

[Company No: 201001034084 (918007 - M)]

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#### NOTES TO INTERIM FINANCIAL REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2025

#### 17. Performance Review

#### 1QFY2025 vs 1QFY2024

In 1QFY2025, Group revenue rose 10.0% year-on-year ("y-o-y") to RM1,257.2 million, up from RM1,143.1 million in 1QFY2024. This growth was underpinned by the Group's continued expansion with the addition of 173 net new stores, growing the total store count from 1,298 to 1,471, a 13.3% increase y-o-y.

This expansion translated into higher footfall, with total transactions climbing 9.1% y-o-y to 48.2 million during the quarter as well as 0.9% y-o-y increase in average basket size. Notably, the earlier timing of Hari Raya festivities this year – falling in March instead of April – also contributed to stronger seasonal sales.

Gross profit ("GP") margin improved by 2.0 percentage points y-o-y to 47.8%, reflecting lower average inventory costs arising from the economies of scale from our global procurement, and the strengthening of the Malaysian Ringgit. As a result, GP rose 14.9% y-o-y to RM601.2 million.

The Group also recorded RM12.8 million in other operating income, primarily from management fees, interest income from short-term fixed deposits, and accretion of discounts from security and utility deposits on leases.

Administrative and other operating expenses rose 17.6% and 11.6% y-o-y respectively to RM58.5 million and RM304.0 million. The increase reflects higher staff costs, utilities, as well as the depreciation of fixed assets and right-of-use assets in line with the Group's expanding footprint. The increase in staff costs was also attributed to the impact of the higher minimum wage, effective 1 February 2025. Additionally, the higher expenses includes a one-time charge of RM1.5 million tied to the operation of MR D.I.Y's new automated warehouse.

Profit before tax ("PBT") grew 20.0% to RM234.1 million, while profit after tax ("PAT") rose 20.2% to RM174.1 million. The strong bottom-line growth lifted PAT margin by 1.2 percentage points to 13.9%.

#### 18. Comparison With Immediate Preceding Quarter's Results

Compared to the previous quarter, 1QFY2025 revenue increased 6.8% to RM1,257.2 million, while PBT grew to RM234.1 million, a 19.7% increase. The growth was driven by both a larger store network and festive-driven sales from an earlier Hari Raya festive period. Improved GP margins further supported the stronger earnings, reinforcing MR D.I.Y's positive momentum into FY2025.

#### 19. Prospects

The Group remains steadfast in its commitment to delivering sustainable, long-term value to stakeholders through strategic investments in growth and technology to enhance operational efficiency, alongside a continued focus on cost optimisation across all operations.

Despite ongoing market volatility stemming from geopolitical tensions and tariff disputes, the Group's financial position remains solid. At this time, the Group does not expect the current US tariffs to impact its performance. The Group has declared a dividend of RM132.6 million, representing a payout ratio of 76.1% of PAT - underscoring the Group's confidence in its prospects.

Looking ahead, the Group is on track to strategically launch 190 new stores across its core and sub-brands in 2025. These will include innovative retail concepts and expanded product offerings, reinforcing the Group's market leadership and its position as the value retailer of choice for all Malaysians.

### 20. Variance of Actual Profit from Profit Forecast or Profit Guarantee

The Group has not issued any profit forecast or profit guarantee in any form of public documentation and announcement.

[Company No: 201001034084 (918007 - M)]

## NOTES TO INTERIM FINANCIAL REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2025

## 21. Status of Corporate Proposal

There was no corporate proposal announced but not completed as at the date of this interim financial report.

#### 22. Profit Before Tax

Profit before tax for the current quarter and current year is arrived at after charging/(crediting):-

	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
	31/03/2025	31/03/2024	31/03/2025	31/03/2024
	RM'000	RM'000	RM'000	RM'000
Accretion of discount on deposits	(716)	(590)	(716)	(590)
Amortisation of deposits of right-of-use assets	731	610	731	610
Amortisation of intangible assets	726	695	726	695
Depreciation of property, plant and equipment	27,329	25,337	27,329	25,337
Depreciation of right-of-use assets	59,195	52,380	59,195	52,380
Interest income	(1,998)	(1,909)	(1,998)	(1,909)
Inventory losses	4,117	5,394	4,117	5,394
Inventories written off	4,174	4,380	4,174	4,380
Reversal of write down of slow-moving inventories	(83)	(265)	(83)	(265)
Loss on disposal of property, plant and equipment	173	203	173	203
Gain on reassessments and modifications of leases	(801)	(566)	(801)	(566)
Provision/(Reversal of provision) for restoration costs	9	(96)	9	(96)
Realised gain on foreign exchange	(33)	(187)	(33)	(187)
Unrealised loss on foreign exchange	177	201	177	201

Save as disclosed above, the other disclosure items pursuant to Paragraph 16, Part A of Appendix 9B of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad are not applicable.

## 23. Taxation

ARTER
/2024 '000
000
45,387
45,387
4,839
4,839
50,226
25.7%
3

The tax charge for the Group reflects an effective tax rate which is higher than the statutory tax rate of 24% mainly due to certain expenses which are not deductible for tax purposes.

[Company No: 201001034084 (918007 - M)]

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## NOTES TO INTERIM FINANCIAL REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2025

## 24. Borrowings

	As at 31/03/2025 RM'000	As at 31/12/2024 RM'000
Non-current liabilities		
Secured		
Hire purchase creditors	4,630	4,351
Term loans	6,267	6,579
	10,897	10,930
Current liabilities		
Unsecured		
Revolving credits	28,000	108,000
Secured		
Bank overdraft	17,879	18,315
Hire purchase creditors	909	856
Term loans	1,076	1,027
15 m is diffe	47,864	128,198
Total borrowings		
Bank overdraft	17,879	18,315
Revolving credits	28,000	108,000
Hire purchase creditors	5,539	5,207
Term loans	7,343	7,606
	58,761	139,128

The above borrowings are denominated in Ringgit Malaysia.

## 25. Derivatives

There was no derivatives in the current quarter and financial period under review.

# 26. Material Litigation

There is no material litigation for the current financial period to date.

## 27. Earnings Per Share

	INDIVIDUAL QUARTER 31/03/2025 31/03/2024		CUMULATIVE QUARTER 31/03/2025 31/03/2024	
Profit attributable to owners of the Company (RM'000)	174,147	144,882	174,147	144,882
Weighted average number of ordinary shares in issue ('000)	9,465,595	9,445,600	9,465,595	9,445,600
Basic earnings per ordinary share (sen)	1.84	1.53	1.84	1.53
Weighted average number of ordinary shares in issue ('000) Effect of dilution of share options ('000) Weighted average number of ordinary shares in issue (Diluted) ('000)	9,465,595 7,059 9,472,654	9,445,600 10,787 9,456,387	9,465,595 7,059 9,472,654	9,445,600 10,787 9,456,387
Diluted earnings per ordinary share (sen)	1.84	1.53	1.84	1.53